NETSOCS PARTNER 2026

When the integrator stops reacting...
and starts to govern
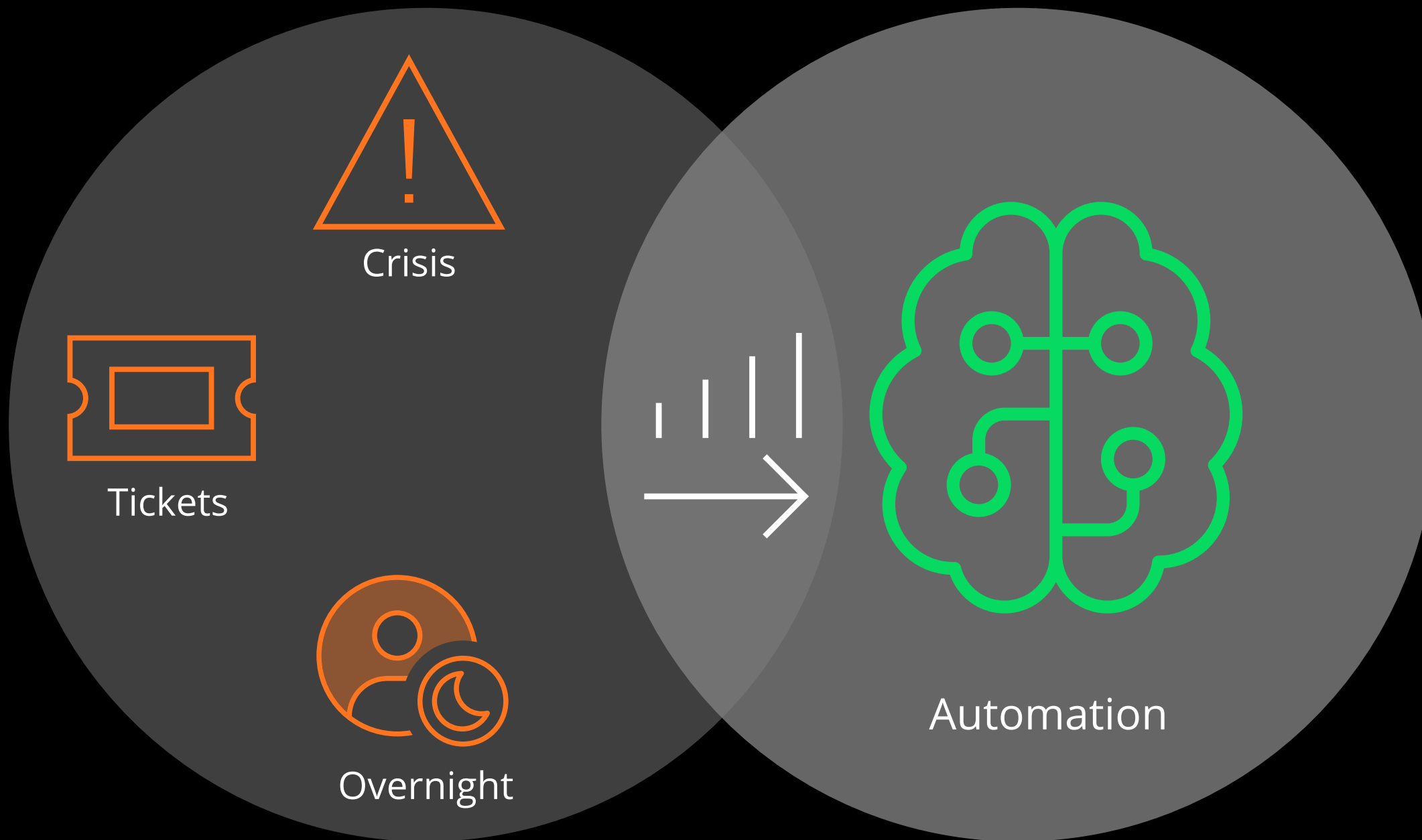
The new competitive advantage is not selling more projects.
It is operating the future autonomously.

Continuity without human intervention
TEAM NETSOCS

We enter through the failure
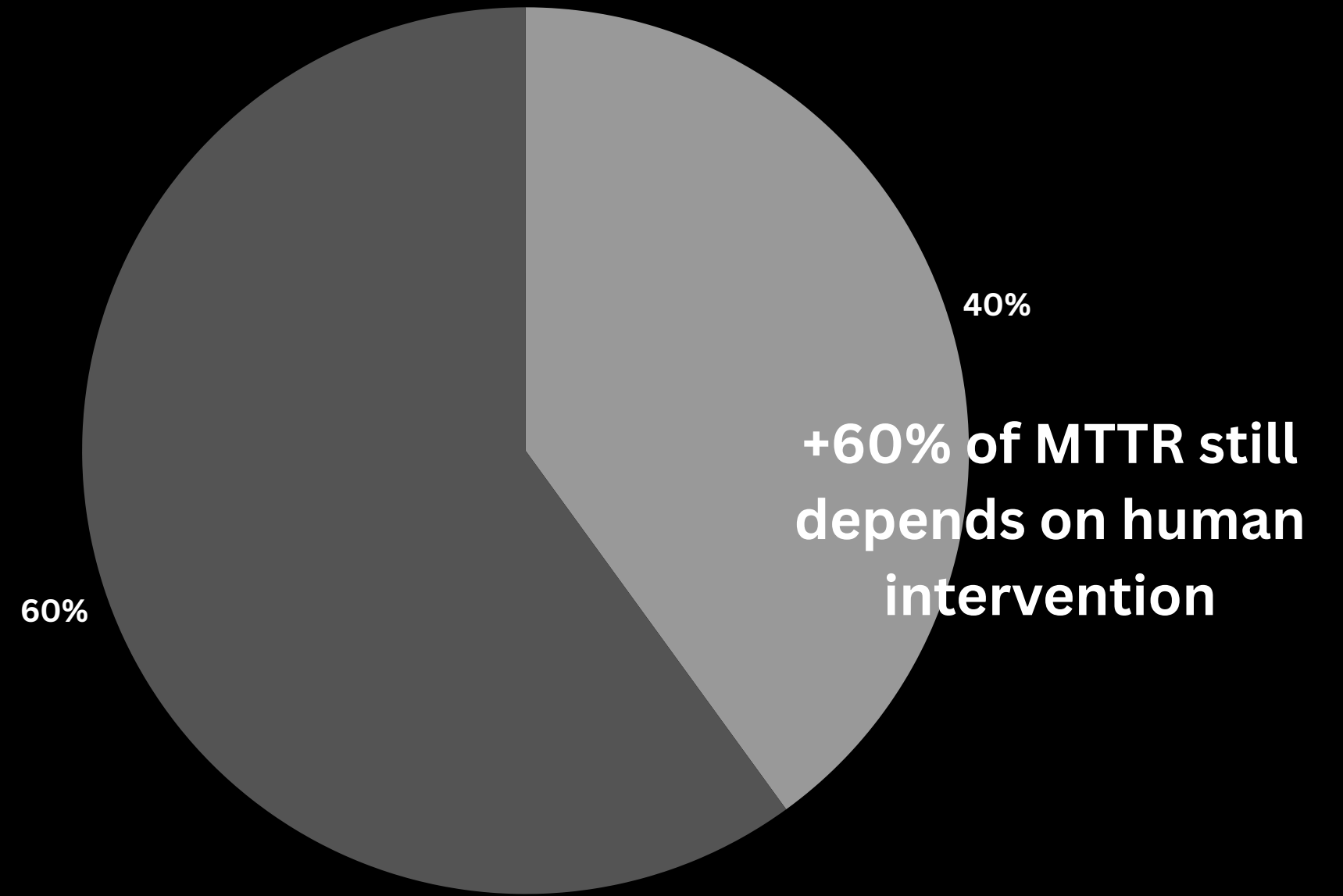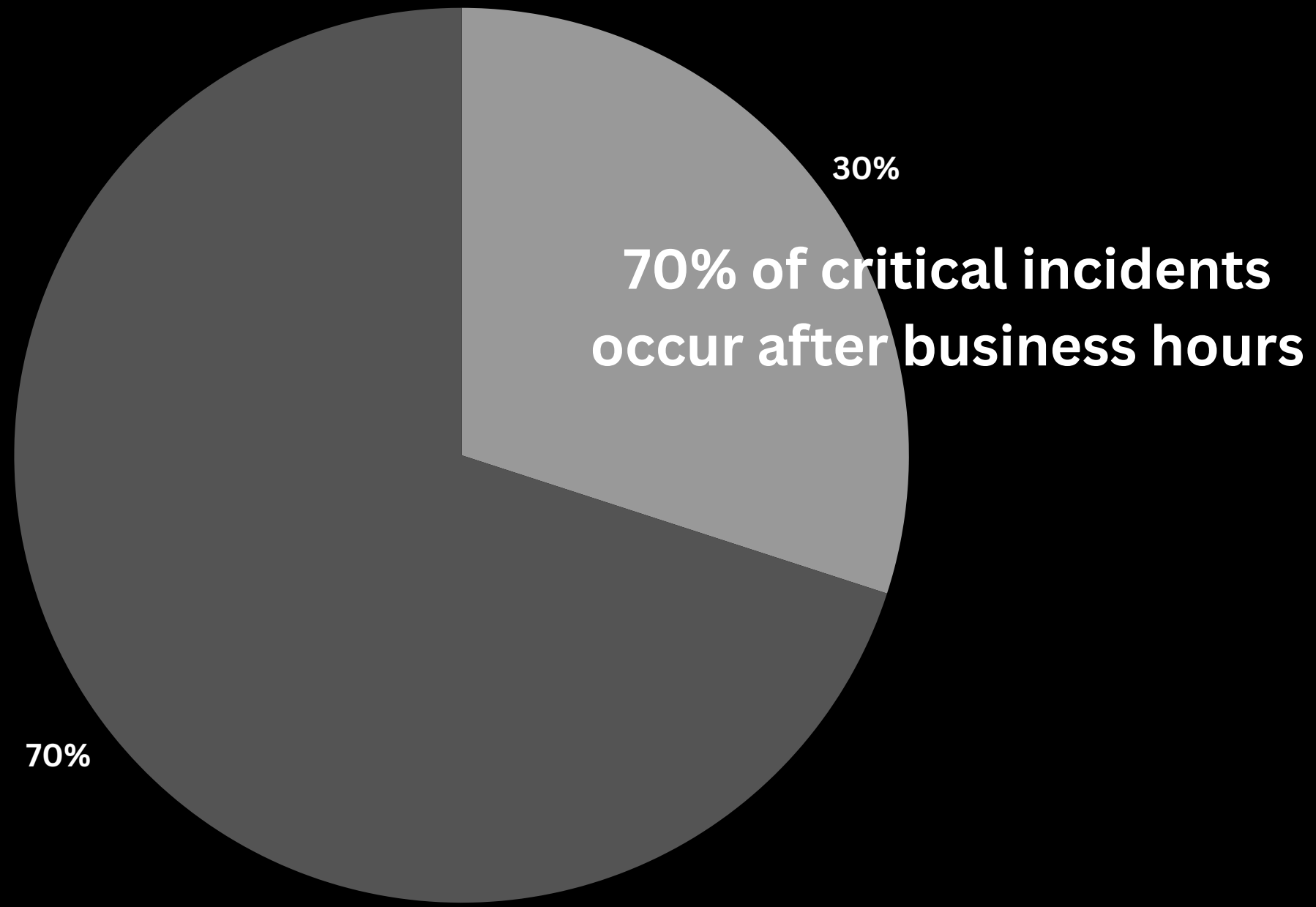## We dominate through continuity

When everything works, nobody applauds

But when everything fails... everyone looks at the integrator

Operational excellence makes no noise.

The New Standard.

Designing systems that save time, not consume it

Don't run. Design.

30%

70% of critical incidents occur after business hours

40%

+60% of MTTR still depends on human intervention

60%

70%

CHAOS IS NOT TECHNICAL. IT IS OPERATIONAL.

The more you depend on humans, the less scalable your business is.

FROM MONITORING TO OPERATING

Before

- Install
- Configure
- Wait for incidents
- Firefighting

Now

- Design continuity
- Automate decisions
- Frictionless execution
- Charge for stability

The client no longer wants support.
They want operational silence

NETSOCS IS OPERATIONAL AUTONOMY

IDC: 40% of critical infrastructure in 2026 will require autonomous operation to be viable.

1

Detect

IAutomatically identifies anomalies and failures in real time.

2

Decide

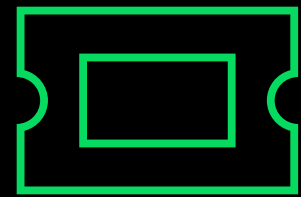Analyzes data to choose the most efficient solution.
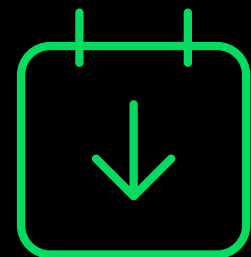
3

Execute

Resolves the incident without the need for human intervention.
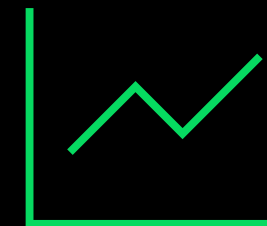
NETSOCS DOES NOT COMPETE WITH YOU

You design the intelligence.NETSOCS
executes it 24/7.

-60% L1/L2 tickets

+Recurring Revenue (ARR)

+Operating Margin

+Strategic value to the client

HOW TO ENTER, WIN, AND STAY

The first automation doesn't sell.
The second one convinces.
The third one locks it in.

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01   **Frictionless entry**

02   **Automatic execution**

03   **Expand control**

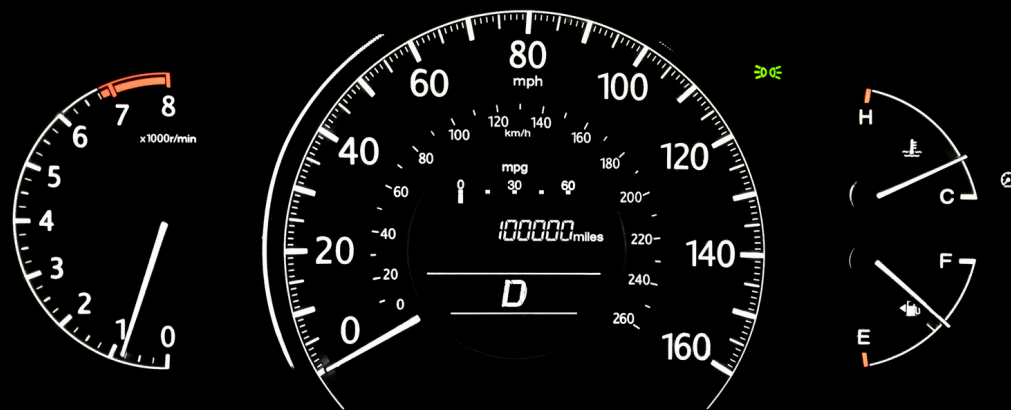**04**   **Become indispensable**

75% of enterprise purchases originate in technical teams

When the engineer trusts you...the business follows.

THE SILENCE OF CONTINUITY

Our best demo makes no noise

Real efficiency is invisible and operates in silence.

It does not show dashboards full of alerts

Fewer notifications mean that the system is stable.

While others sell visibility, we sell control.

We dominate the system instead of just observing it.

And when everything works... nobody wants to go back

Autonomy generates a positive and irreversible dependency.

DON'T LOOK BACK

SALES VELOCITY

FlexPay is not financing.It is velocity.

It is not debt; it is agility to implement technology.

Reduces objections

Eliminates the barrier of initial cost through flexible payments.

Converts CAPEX into a simple decision

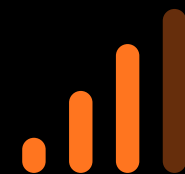Facilitates financial approval by avoiding large initial investments.

Accelerates closings up to 30%

Shortens the sales cycle by reaching agreements 30% faster.

THE FREEDOM OF SILENCE

You choose when to pause the service; the system will remind you why you chose it.

Loyalty through conviction, not by contract.

The client can pause payments

Pauses the investment and assumes manual control again.

The system stays live

The infrastructure remains connected but enters a passive state.

But it stops acting

Netsocs stops resolving incidents and executing autonomous actions.

The client feels the setback

The client notices the chaos upon losing operational autonomy.

THE BUSINESS OF THE INDISPENSABLE

Critical infrastructure can no longer afford the slowness of traditional methods.

Attending to the invisible, dominating the critical.

$500B+

Attending to the invisible, dominating the critical.

UNBEATABLE FINANCIAL ARCHITECTURE

Revenue diversification to dominate a $500B+ market.

We survive the crisis, we lead the growth.

SaaS (ARR)

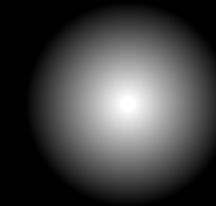Annual recurring revenue from subscription-based software.

On-Prem (CAPEX)

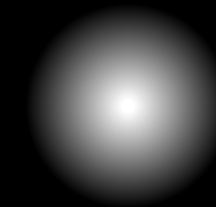Sale of installed infrastructure through initial capital investment.

FlexPay

Flexible payment model that accelerates technology adoption.
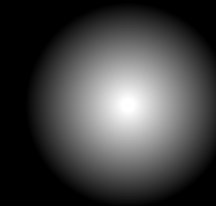
DEFENSIBILITY BY DESIGN

When efficiency becomes part of your infrastructure's DNA.
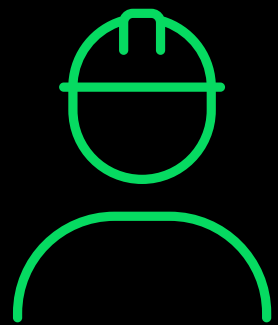
Lose history
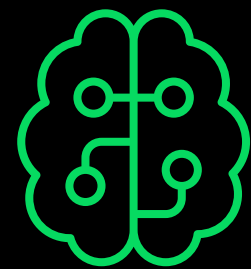
Rewrite automations

Retrain operations

Natural dependency, constant success.
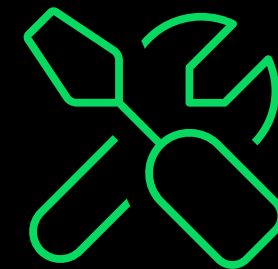
Less Reaction, More Design.

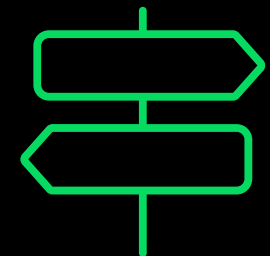In a world of noise, intelligence is silence.

The market is full of integrators who react.

Very few design systems that think.

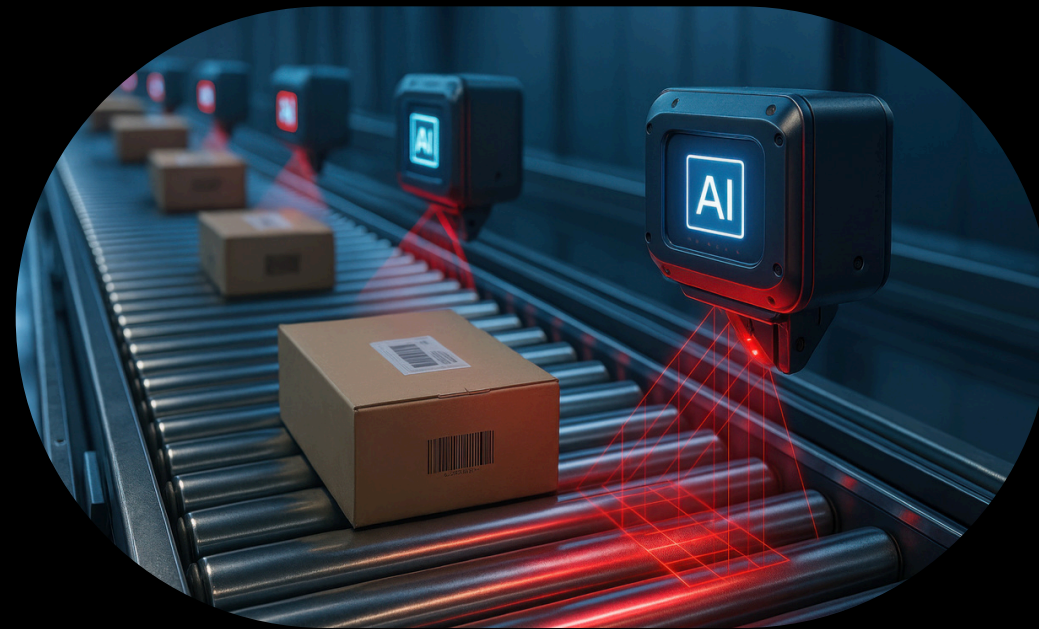**NETSOCS is not just another tool.**

It is the decision of what type of integrator you want to be.

The decision is yours.

Continuity is not announced.

It is designed.

It is automated.

It is governed.

Welcome to operational silence.

Thank you for your vision. We are ready to execute.